



# **Green Cross Health Limited**

**Consolidated Financial Statements**

**For the year ended 31 March 2019**

# Directors' declaration

For the year ended 31 March 2019

In the opinion of the Directors of Green Cross Health Limited, the financial statements and notes, on pages 6 to 25:

- Comply with New Zealand generally accepted accounting practice and give a true and fair view of the financial position of the Green Cross Health Limited Group as at 31 March 2019 and the results of its operations and cash flows for the year ended on that date.
- Have been prepared using appropriate accounting policies, which have been consistently applied and supported by reasonable judgements and estimates.

The Directors believe that proper accounting records have been kept which enable, with reasonable accuracy, the determination of the financial position of the Group and facilitate compliance of the financial statements with the Financial Reporting Act 2013.

The Directors consider that they have taken adequate steps to safeguard the assets of the Group, and to prevent and detect fraud and other irregularities. Internal control procedures are also considered to be sufficient to provide a reasonable assurance as to the integrity and reliability of the financial statements.

The Directors are pleased to present the financial statements of Green Cross Health Limited for the year ended 31 March 2019.

For and on behalf of the Board of Directors:



Peter Merton  
Chair  
28 May 2019



Carolyn Steele  
Director  
28 May 2019



# Independent Auditor's Report

To the shareholders of Green Cross Health Limited

## Report on the consolidated financial statements

### Opinion

In our opinion, the accompanying consolidated financial statements of Green Cross Health Limited (the company) and its subsidiaries (the Group) on pages 6 to 26:

- i. present fairly in all material respects the Group's financial position as at 31 March 2019 and its financial performance and cash flows for the year ended on that date; and
- ii. comply with New Zealand Equivalents to International Financial Reporting Standards and International Financial Reporting Standards.

We have audited the accompanying consolidated financial statements which comprise:

- the consolidated statement of financial position as at 31 March 2019;
- the consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended; and
- notes, including a summary of significant accounting policies and other explanatory information.



### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ('ISAs (NZ)'). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the Group in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our responsibilities under ISAs (NZ) are further described in the auditor's responsibilities for the audit of the consolidated financial statements section of our report.

Our firm has also provided other services to the Group in relation to tax compliance and advisory services. Subject to certain restrictions, partners and employees of our firm may also deal with the Group on normal terms within the ordinary course of trading activities of the business of the Group. These matters have not impaired our independence as auditor of the Group. The firm has no other relationship with, or interest in, the Group.



### Materiality

The scope of our audit was influenced by our application of materiality. Materiality helped us to determine the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and on the consolidated financial statements as a whole. The materiality for the consolidated financial statements as a whole was set at \$1.2 million determined with reference to a benchmark of group profit before tax. We chose the benchmark because, in our view, this is a key measure of the Group's performance.



## Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements in the current period. We summarise below those matters and our key audit procedures to address those matters in order that the shareholders as a body may better understand the process by which we arrived at our audit opinion. Our procedures were undertaken in the context of and solely for the purpose of our statutory audit opinion on the consolidated financial statements as a whole and we do not express discrete opinions on separate elements of the consolidated financial statements.

### The key audit matter

### How the matter was addressed in our audit

#### Impairment of goodwill (\$126.5 million)

Refer to note 12 to the consolidated financial statements.

The Group has grown significantly through acquisitions in its Pharmacy, Medical and Community Health business units which has resulted in the recognition of goodwill on the balance sheet in the amount of \$75.1 million, \$32.4 million and \$19.0 million, respectively.

In the event the business units under-perform compared to their business cases, there is a risk that the goodwill arising on acquisition may no longer be supported.

As disclosed in note 12, the Group uses a discounted cash flow model to determine the recoverable amount of its business units to which goodwill has been allocated. The key assumptions include:

- Income growth rates and achievement of operating cost efficiencies taking into consideration the Group's business unit plans and ensuring consistent application of best practice across its pharmacies, medical centres and home care operations;
- Discount rates based on a weighted average cost of capital applicable for each of the cash generating units reflecting an assessment of the time value of money and the risks specific to the business; and
- A terminal growth rate taking into consideration the long term inflation rate.

The annual impairment test performed by the Group was significant to our audit due to the magnitude of the goodwill balance and because the assessment process involved judgment about the future performance of the business units, including considering future economic and market conditions.

Our audit procedures included:

- Ensuring the allocation of goodwill to the Group's business units is appropriate;
- Evaluating the methodology, mathematical accuracy and assumptions applied in the discounted cash flow models. We used our own valuation specialists to assist us with the consideration of terminal growth and discount rates;
- Challenging management's cash flow assumptions over projected cash flows taking into consideration the expected impact of the Group's business plans for each business unit by reference to their historical performance and the internal and external factors that influence their operations;
- Performing sensitivity analysis around the key assumptions used in the models, and reviewed appropriateness of related disclosures in the consolidated financial statements.

We did not identify material exceptions from procedures performed, and found the judgements and assumptions used in the assessment of goodwill impairment to be balanced.

---

## Other information

The Directors, on behalf of the Group, are responsible for the other information included in the entity's Annual Report. Other information includes the Directors Declaration and the other information included in the Annual Report. Our opinion on the consolidated financial statements does not cover any other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have received the Directors Declaration and have nothing to report in regards to it. The Annual Report is expected to be made available to us after the date of this Independent Auditor's Report and we will report the matters identified, if any, to the Directors.



## Use of this independent auditor's report

This independent auditor's report is made solely to the shareholders as a body. Our audit work has been undertaken so that we might state to the shareholders those matters we are required to state to them in the independent auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the shareholders as a body for our audit work, this independent auditor's report, or any of the opinions we have formed.



## Responsibilities of the Directors for the consolidated financial statements

The Directors, on behalf of the company, are responsible for:

- the preparation and fair presentation of the consolidated financial statements in accordance with generally accepted accounting practice in New Zealand (being New Zealand Equivalents to International Financial Reporting Standards) and International Financial Reporting Standards;
- implementing necessary internal control to enable the preparation of a consolidated set of financial statements that is fairly presented and free from material misstatement, whether due to fraud or error; and
- assessing the ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate or to cease operations, or have no realistic alternative but to do so.

---

 **Auditor's responsibilities for the audit of the consolidated financial statements**

Our objective is:

- to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error; and
- to issue an independent auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

A further description of our responsibilities for the audit of these consolidated financial statements is located at the External Reporting Board (XRB) website at:

<http://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-1/>

This description forms part of our independent auditor's report.

The engagement partner on the audit resulting in this independent auditor's report is **Aaron Woolsey**.

For and on behalf of



KPMG  
Auckland

28 May 2019

# Consolidated statement of comprehensive income

For the year ended 31 March 2019

		2019	2018
	Note	\$'000	Restated \$'000
<b>Operating revenue</b>	4	567,236	537,205
<b>Operating expenditure</b>	6.2	<b>(530,306)</b>	<b>(501,096)</b>
Depreciation and amortisation	11,12	(8,431)	(7,165)
Share of equity accounted net earnings	14	874	1,077
<b>Operating profit before interest and tax</b>		<b>29,373</b>	<b>30,021</b>
Interest income		44	208
Interest expense		(1,989)	(2,300)
<b>Net interest expense</b>		<b>(1,945)</b>	<b>(2,092)</b>
<b>Profit before tax</b>		<b>27,428</b>	<b>27,929</b>
Income tax expense	7	(7,339)	(7,801)
<b>Profit after tax for the year</b>		<b>20,089</b>	<b>20,128</b>
Other comprehensive income for the year, net of tax		-	-
<b>Total comprehensive income for the year</b>		<b>20,089</b>	<b>20,128</b>
<b>Attributable to:</b>			
<b>Shareholders of the Parent</b>		<b>16,105</b>	<b>15,611</b>
Non-controlling interest		3,984	4,517
<b>Attribution of profit and comprehensive income to shareholders and non controlling interest</b>		<b>20,089</b>	<b>20,128</b>
<b>Earnings per share:</b>			
Basic earnings per share (cents)	8	11.25	11.05
Diluted earnings per share (cents)	8	11.22	11.02

The accompanying Statement of Accounting Policies and Notes to the Financial Statements on pages 6 to 26 form part of the financial statements.



## Consolidated statement of changes in equity

For the year ended 31 March 2019

Note	Share Capital \$'000	Retained Earnings \$'000	Non- controlling Interest \$'000	Total equity \$'000
Balance at 1 April 2017 (Restated)	83,887	22,201	4,855	110,943
Profit for the year (Restated)		15,611	4,517	20,128
<b>Total comprehensive income for the year</b>		<b>15,611</b>	<b>4,517</b>	<b>20,128</b>
<b>Transactions with owners, recorded directly in equity</b>				
Issue of shares	6,707			6,707
Dividends to shareholders		(9,818)		(9,818)
Distribution to non-controlling interests			(2,264)	(2,264)
Impact of other transactions with non-controlling interest		(108)	-	(108)
Share scheme amortisation	15			15
<b>Balance at 31 March 2018 (Restated)</b>	<b>90,609</b>	<b>27,886</b>	<b>7,108</b>	<b>125,603</b>

Note	Share Capital \$'000	Retained Earnings \$'000	Non- controlling Interest \$'000	Total equity \$'000
Balance at 1 April 2018 (Restated)	90,609	27,886	7,108	125,603
Profit for the year		16,105	3,984	20,089
<b>Total comprehensive income for the year</b>		<b>16,105</b>	<b>3,984</b>	<b>20,089</b>
<b>Transactions with owners, recorded directly in equity</b>				
Issue of shares				-
Dividends to shareholders		(10,021)		(10,021)
Distribution to non-controlling interests			(2,026)	(2,026)
Impact of other transactions with non-controlling interest		(128)	422	294
<b>Balance at 31 March 2019</b>	<b>90,609</b>	<b>33,843</b>	<b>9,489</b>	<b>133,940</b>

The accompanying Statement of Accounting Policies and Notes to the Financial Statements on pages 6 to 26 form part of the financial statements.





# Consolidated statement of financial position

For the year ended 31 March 2019

		2019	31 Mar-18	1 Apr-17
	Note	\$'000	Restated \$'000	Restated \$'000
<b>Equity</b>				
Share capital		90,610	90,609	83,887
Retained earnings		33,843	27,886	22,201
Total equity attributable to shareholders of the parent		124,453	118,495	106,088
Non-controlling interest		9,490	7,108	4,855
<b>Total equity</b>		<b>133,943</b>	<b>125,603</b>	<b>110,943</b>
<b>Current assets</b>				
Cash and cash equivalents		16,652	10,754	18,195
Trade and other receivables	10	36,076	36,731	33,859
Inventories		32,804	34,199	33,713
<b>Total current assets</b>		<b>85,532</b>	<b>81,684</b>	<b>85,767</b>
<b>Non-current assets</b>				
Property, plant and equipment	11	22,291	20,916	21,966
Intangible assets	12	137,664	135,196	124,381
Deferred tax asset	13	12,912	11,173	8,470
Equity accounted group investments	14	6,398	6,264	5,127
<b>Total non-current assets</b>		<b>179,265</b>	<b>173,549</b>	<b>159,944</b>
<b>Total assets</b>		<b>264,797</b>	<b>255,233</b>	<b>245,711</b>
<b>Current liabilities</b>				
Payables and accruals	15	79,975	75,287	64,197
Income taxes payable	15	1,760	3,924	3,872
Borrowings	16	25,556	16,310	28,586
<b>Total current liabilities</b>		<b>107,291</b>	<b>95,521</b>	<b>96,655</b>
<b>Non-current liabilities</b>				
Payables and accruals	15	-	1,195	1,162
Borrowings	16	23,563	32,914	36,951
<b>Total non-current liabilities</b>		<b>23,563</b>	<b>34,109</b>	<b>38,113</b>
<b>Total liabilities</b>		<b>130,854</b>	<b>129,630</b>	<b>134,768</b>
<b>Net assets</b>		<b>133,943</b>	<b>125,603</b>	<b>110,943</b>

The accompanying Statement of Accounting Policies and Notes to the Financial Statements on pages 6 to 26 form part of the financial statements.



# Consolidated statement of cash flows

For the year ended 31 March 2019

	Note	2019 \$'000	2018 \$'000
<b>Cash flows from operating activities</b>			
Dividend received	14	706	781
Receipts from customers		568,525	519,823
Interest received		44	208
Payments to suppliers and employees		(525,636)	(474,789)
Interest paid		(1,989)	(2,300)
Income taxes paid		(12,199)	(10,542)
<b>Net cash inflow from operating activities</b>	<b>17</b>	<b>29,451</b>	<b>33,181</b>
<b>Cash flows from investing activities</b>			
Purchase of property, plant, equipment and software intangibles		(8,947)	(11,784)
Acquisition of interests in equity accounted investments		-	(1,048)
Acquisition of interests in subsidiaries and non-controlling interests	5	(3,372)	(6,101)
Proceeds from sale of shares in subsidiary		688	-
<b>Net cash outflow from investing activities</b>		<b>(11,631)</b>	<b>(18,933)</b>
<b>Cash flows from financing activities</b>			
Proceeds from borrowings		19,575	57,312
Repayment of borrowings		(19,680)	(73,626)
Distribution to non-controlling interest		(1,986)	(2,264)
Dividends paid		(10,045)	(3,111)
<b>Net cash outflow from financing activities</b>		<b>(12,136)</b>	<b>(21,689)</b>
<b>Net increase in cash and cash equivalents</b>		<b>5,684</b>	<b>(7,441)</b>
<b>Add opening cash and cash equivalents</b>		<b>10,754</b>	<b>18,195</b>
<b>Cash acquired: business combinations</b>	<b>6</b>	<b>214</b>	<b>-</b>
<b>Closing cash and cash equivalents</b>		<b>16,652</b>	<b>10,754</b>
<i>Reconciliation of closing cash and cash equivalents to the consolidated statement of financial position:</i>			
Cash and cash equivalents		16,652	10,754
<b>Closing cash and cash equivalents</b>		<b>16,652</b>	<b>10,754</b>

The accompanying Statement of Accounting Policies and Notes to the Financial Statements on pages 6 to 26 form part of the financial statements.



# Notes to the financial statements

For the year ended 31 March 2019

## 1. Reporting Entity

Green Cross Health Limited (the "Parent" or the "Company") is a New Zealand company registered under the Companies Act 1993 and is an FMC entity for the purposes of the Financial Reporting Act 2013 and the Financial Markets Conduct Act 2013. The Financial Statements have been prepared in accordance with these Acts. The Company is listed on the NZX Main Board ("NZX").

The consolidated financial statements of Green Cross Health Limited comprise the Parent, its subsidiaries, and its interest in associates and joint ventures (together referred to as the "Group").

## 2. Basis of preparation of Financial Statements

### (a) Statement of compliance

The financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice ("NZ GAAP"). They comply with New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS"), and other applicable Financial Reporting Standards, and authoritative notices as appropriate for a Tier one for profit entity. They also comply with International Financial Reporting Standards.

The financial statements were approved by the Board of Directors on 28 May 2019.

### (b) Basis of measurement

The financial statements of the Group are prepared under the historical cost basis unless otherwise noted within the specific accounting policies below.

### (c) Changes in accounting policies

Other than as disclosed below, the accounting policies applied by the Group in these financial statements are the same as those applied by the Group in its consolidated financial statements for the year ended 31 March 2018. The Group has not applied any standards, amendments to standards and interpretations that are not yet effective.

#### Grants from government bodies

The Group receives funding from government bodies to reflect increased costs incurred in the provision of services by the Community Health division. In prior periods this additional funding was offset against personnel costs incurred. In accordance with IAS20 this funding is now recognised as revenue rather than an offset against personnel costs. Comparative figures have been restated to reflect this change, resulting in an increase in revenue of \$14.3m and a corresponding increase in operating expenses. The overall net effect on reported March 2019 net profit and operating cash flows is nil.

The change in accounting policies had no effect on the Group's statement of financial position as at 31 March 2019 or the Group's statement of comprehensive income.

#### Adoption of NZ IFRS 15 Revenue from Contracts with Customers

NZ IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaced NZ IAS 18 Revenue, NZ IAS 11 Construction Contracts and related interpretations.

The Group has adopted NZ IFRS 15 *Revenue from Contracts with Customers* using the retrospective effect method with a date of initial application of 1 April 2018.

Practical expedients under the retrospective method have not been applied by the Group as these are not applicable in case of the Group.

On adoption of NZ IFRS 15, the Group has written off certain contract costs previously capitalised in the amount of \$0.6m which would not have been eligible to be capitalised under the new standard. These related to costs incurred in obtaining contracts which do not fulfill the recognition criteria under NZ IFRS 15.





## Notes to the financial statements

For the year ended 31 March 2019

### Adoption of NZ IFRS 15 Revenue from Contracts with Customers (continued)

The following table summarises the impact of adopting IFRS 15, change in accounting policies in respect of government grants and correction of an error in calculating the provision for alternate leave (note 15) on the Group's financial statement:

1 April 2017	Amount previously reported	IFRS 15 adjustment	IAS 20 adjustment	Error restatement	Restated amount
Statement of financial position					
Deferred tax asset	7,970			500	8,470
Payables and accruals	62,410			1,787	64,197
Retained Earnings	23,488			(1,287)	22,201
<b>31 March 2018</b>	<b>Amount previously reported</b>	<b>IFRS 15 adjustment</b>	<b>IAS 20 adjustment</b>	<b>Error restatement</b>	<b>Restated amount</b>
Statement of financial position					
Intangible assets	135,827	(631)			135,196
Deferred tax asset	10,393			780	11,173
Income Tax Payable	4,101	(177)			3,924
Payables and accruals	72,501			2,786	75,287
Retained Earnings	30,346	(454)		(2,006)	27,886
<b>31 March 2018</b>	<b>Amount previously reported</b>	<b>IFRS 15 adjustment</b>	<b>IAS 20 adjustment</b>	<b>Error restatement</b>	<b>Restated amount</b>
Statement of comprehensive income					
Operating revenue	522,909		14,296		537,205
Operating expenditure	(485,170)	(631)	(14,296)	(999)	(501,096)
Income tax expense	(8,258)	177		280	(7,801)

### **Adoption of NZ IFRS 9 Financial Instruments**

NZ IFRS 9: Financial Instruments (effective for annual periods beginning on or after 1 January 2018). This standard addresses the classification, measurement and recognition of financial assets and liabilities, introduces new rules for hedge accounting and a new impairment model for financial assets.

The Group's adoption of the new standard on 1 April 2018 did not give rise to a transition adjustment. The Group has assessed which business models apply to its financial assets and classified these into the appropriate categories under NZ IFRS 9. Financial assets which were previously classified as loans and receivables are now classified as financial assets recognised at amortised cost.

There is no impact on the Group's accounting for financial liabilities. The derecognition rules have been transferred from NZ IAS 39 Financial Instruments: Recognition and Measurement and have not been changed.

The new impairment model requires the recognition of impairment provisions based on expected credit losses (ECL) rather than only incurred credit losses as previously required by NZ IAS 39. The standard applies to the Group in relation to financial assets classified at amortised cost, being the Group's trade receivables. The Group has adopted the simplified approach to provide for ECL. Based on the Group's assessment of historical provision rates and forward-looking analysis, there is no material financial impact on the impairment provisions.

#### **(d) Comparatives**

Where appropriate comparative information has been reclassified to conform to the current period's presentation.

#### **(e) Functional and presentation currency**

These financial statements are presented in New Zealand dollars (\$), which is the functional currency of the entities of the Group. All financial information presented in New Zealand dollars has been rounded to the nearest thousand.

## Notes to the financial statements

For the year ended 31 March 2019

### (f) Significant estimates and judgments

The preparation of financial statements in conformity with NZ IFRS's requires the Directors to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about carrying values of some assets and liabilities. Actual results may differ from these estimates.

In authorising the financial statements for the year ended 31 March 2019, the Directors have ensured that the specific accounting policies necessary for the proper understanding of the financial statements have been disclosed, and that all accounting policies adopted are appropriate for the Group's circumstances and have been consistently applied throughout the year for all Group entities for the purposes of preparing the consolidated financial statements.

Inherent in the application of certain accounting policies, judgments and estimates are required and the Directors note that the actual results may differ from the judgments and estimates made.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods. Information about the significant areas of judgment exercised or estimation in applying accounting policies that have had a significant impact on the amounts recognised in the financial statements are described as follows:

#### (i) Classification of Investments

Classifying Investments as either subsidiaries, associates or joint ventures requires the Directors to assess the degree of influence which the Group holds over the investee. In arriving at a conclusion the Directors take into account the constitutional structure of the investee, governance arrangements, current and future representation on the Board of Directors, and all other arrangements which might allow influence over the operating and financial policies of the investee.

#### (ii) Impairment of goodwill and indefinite life intangible assets

The carrying values of goodwill and intangible assets with an indefinite useful life, are assessed at least annually to ensure that they are not impaired. This assessment requires the Directors to estimate future cash flows to be generated by cash generating units to which goodwill and intangible assets with indefinite useful lives have been allocated. Estimating future cash flows entails making judgments including the expected rate of growth of revenues and expenses, margins and market shares to be achieved, and the appropriate rate to apply when discounting future cash flows. Note 12 of these financial statements provides more information on the assumptions the Directors have made in this area and the carrying values of goodwill and indefinite life intangible assets. As the outcomes in the next financial period may be different to the assumptions made, it is impracticable to predict the impact that could result in a material adjustment to the carrying amount.

### (g) Subsidiaries

Subsidiaries are entities that are controlled by the Group. Control exists when the Group is exposed to, or has rights to, variable returns from its involvement in the investee and has the ability to affect those returns through its power over the investee. Power arises when the Group has existing rights to direct the relevant activities of the investee, i.e. those that significantly affect the investee's returns. Control is assessed on a continuous basis.

The Group consolidates the results of its subsidiaries from the date that control commences until the date on which control ceases. At such point as control ceases, it derecognises the assets, liabilities and any related non-controlling interests and other components of equity. Any interest retained in the former subsidiary is measured at fair value when control is lost.

The Group's ownership interests in subsidiaries ranges from 25% to 100% (2017: 25% to 100%). The Group has less than half of the voting rights of a number of entities that are consolidated. This is on the basis that the Group's contractual arrangements with these entities result in them meeting the definition of being subsidiaries as set out above.

### (h) Non-controlling Interests

Non-controlling interests are present ownership interests and are initially measured at either fair value or the non-controlling interests' proportionate share of the acquiree's identifiable net assets. The choice of measurement basis is determined on a transaction-by-transaction basis. Under the proportionate interest method, goodwill is not attributed to the non-controlling interest and the Group recognises only its share of goodwill whereas under fair value, the non-controlling interest includes its proportionate share of goodwill.

Changes in the Group's interest in a subsidiary that do not result in a change in the control conclusion are accounted for as transactions with equity-holders in their capacity as equity holders.

While the group has 45 (2018: 44) subsidiaries with non-controlling interests, there are no subsidiaries with individually material non-controlling interest.



# Notes to the financial statements

For the year ended 31 March 2019

**(l) Transactions eliminated on consolidation**

Intra-group balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

**(l) Goods and services tax (GST)**

The statement of comprehensive income has been stated so that all components are exclusive of GST. All items in the statement of financial position are stated net of GST with the exception of receivables and payables, which include GST invoiced.

**(k) Statement of cash flows**

The statement of cash flows has been prepared using the direct method subject to the netting of certain cash flows.

Cash flows in respect of investments and borrowings that have been rolled-over under arranged banking facilities have been netted in order to provide meaningful disclosures.

Cash and cash equivalents comprise cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

Operating activities include all cash received from all revenue sources and all cash disbursed for all expenditure sources including taxation refunds or payments and other transactions that are not classified as investing or financing activities.

Investing activities reflect the acquisition and disposal of property, plant and equipment and intangibles, loans to associates, and investments in associates, subsidiaries and joint ventures.

Financing activities reflect changes in borrowings and equity.

**(l) Going concern**

At the balance date the Group has a working capital deficit of \$22 million (2018: \$14 million) due to current borrowings that will be repaid in the normal course of business. The financial statements have been prepared on the going concern basis as management believe there will be sufficient cash flows generated from operations to meet the Group's obligations as they fall due. At the balance date the Group also has unused credit facilities of \$18m available under its debt facility agreement which expires in August 2020.

**(g) Inventory**

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on a weighted average principle, and includes expenditure incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition.

**3. New standards and interpretations issued and not yet effective**

A number of new standards, amendments to standards and interpretations are not yet effective for the year ended 31 March 2019. These include the following new standards and interpretations that are applicable to the business of the Group, and have not been applied in preparing these consolidated financial statements:

**NZ IFRS 16 Leases**

The Group has performed a preliminary high-level assessment of the new standard on its existing operating lease arrangements as a lessee (refer to Note 21). Based on the preliminary assessment, the Group expects these operating leases to be recognised as ROU assets with corresponding lease liabilities under the new standard. The operating lease commitments on an undiscounted basis amount to approximately 22% of the consolidated total assets and 37% of consolidated total liabilities. Assuming no additional new operating leases in future years until the effective date, the Group expects the amount of ROU asset and lease liability to be lower due to discounting and as the lease terms run down. The Group plans to adopt the standard when it becomes effective for the Group's Financial Statements for the year ending March 2020.

All other remaining standards, amendments and interpretations issued but not yet effective have been assessed for applicability to the Group and the Directors have concluded that they are not applicable to the business of the Group and will therefore have no impact on future financial statements.

## Notes to the financial statements

For the year ended 31 March 2019

### 4. Segment reporting

The Group has three reportable segments: pharmacy services, medical services and community health.

The Group's main operations are in the pharmacy industry providing pharmacy services through consolidated stores, equity accounted investments and franchise stores. The medical services segment includes fully owned and equity accounted medical centres, and support services provided to these medical centres, as well as medical centres outside the Group. The community health segment provides services direct to the community to support independent living.

The Board monitors the various revenue streams within each reportable segment separately however, they do not meet the criteria for separate disclosure due to the following:

- Aggregation of the operating segments within each reportable segment is consistent with the core principal of NZ IFRS 8, i.e. aggregating will not distort the interpretation of the financial statements for the users;
- The operating segments within each reportable segment share the same economic characteristics; and
- The nature of the products and services, and the nature of the regulatory environment are the same for the operating segments.

#### Operating segments

Information about reportable segments

Note	Pharmacy Services \$'000	Medical Services \$'000	Community Health \$'000	Corporate \$'000	Total \$'000
<b>March 2019</b>					
External revenues	340,196	70,539	156,501	-	567,236
<b>Total Revenue</b>	<b>340,196</b>	<b>70,539</b>	<b>156,501</b>	<b>-</b>	<b>567,236</b>
Cost of products sold	(198,929)	-	-	-	(198,929)
Employee benefit expense	(61,459)	(51,768)	(149,273)	(750)	(263,250)
Lease expenses	(16,025)	(4,108)	(1,177)	-	(21,310)
Other expenses	(30,633)	(9,674)	(4,843)	(1,667)	(46,817)
Depreciation and amortisation	(6,106)	(1,168)	(1,157)	-	(8,431)
Share of equity accounted net earnings	256	618	-	-	874
<b>Segment Profit</b>	<b>27,301</b>	<b>4,439</b>	<b>51</b>	<b>(2,417)</b>	<b>29,374</b>
One-off increase in unfunded leave liability due to pay equity legislation					-
Interest income					44
Interest expense					(1,989)
<b>Profit before tax</b>					<b>27,429</b>
Tax expense					(7,339)
Profit after tax					20,090
Non-controlling interest					(3,984)
<b>Net Profit attributable to the shareholders of the parent</b>					<b>16,107</b>
Reportable segment assets	211,121	36,529	29,814	(12,668)	264,797
Equity accounted investments	2,287	4,111	-	-	6,398
Capital expenditure	5,119	3,706	945	-	9,770
Reportable segment liabilities	92,638	22,963	27,921	(12,668)*	130,854

\*Intersegmental elimination



## Notes to the financial statements

For the year ended 31 March 2019

### 4. Segment reporting (continued)

#### Operating segments (continued)

	Note	Pharmacy Services \$'000	Medical Services \$'000	Restated Community Health \$'000	Corporate \$'000	Total \$'000
<b>March 2018</b>						
External Revenues	6.1	341,303	52,721	143,181	-	537,205
<b>Total Revenue</b>		<b>341,303</b>	<b>52,721</b>	<b>143,181</b>	-	<b>537,205</b>
Cost of products sold		(198,791)	-	-	-	(198,791)
Employee benefit expense		(61,721)	(39,568)	(134,230)	-	(235,520)
Lease expenses		(16,491)	(2,986)	(1,128)	-	(20,604)
Other expenses		(30,158)	(6,710)	(5,571)	(1,802)	(44,241)
Depreciation and amortisation		(5,498)	(608)	(1,059)	-	(7,165)
Share of equity accounted net earnings		240	837	-	-	1,077
<b>Segment Profit</b>		<b>28,885</b>	<b>3,486</b>	<b>1,192</b>	<b>(1,802)</b>	<b>31,961</b>
One-off increase in unfunded leave liability due to pay equity legislation	6.3					(1,940)
Interest Income						208
Interest expense						(2,300)
<b>Profit before tax</b>						<b>27,929</b>
Tax expense						(7,801)
Profit after tax						20,128
Non-controlling interest						(4,517)
<b>Net Profit attributable to the shareholders of the parent</b>						<b>15,611</b>
Reportable segment assets		190,614	34,427	42,772	(12,580)	255,233
Equity accounted investments		2,125	4,139	-	-	6,264
Capital expenditure		10,868	1,390	1,757	-	14,015
Reportable segment liabilities		93,605	21,034	27,570	(12,580)*	129,629

\*Intersegmental elimination

## Notes to the financial statements

For the year ended 31 March 2019

### 5. Business combinations

Business combinations acquired during the year include; St Heliers Health Centre Ltd, Waimauku Doctors Ltd, Total Health Doctors Ltd, Radius Medical Whakatane Properties Ltd and The Doctors (New Lynn) Ltd. None of these acquisitions are individually material to the Group's result.

#### Identifiable assets acquired and liabilities assumed

	Carrying value \$'000	Fair value \$'000
Total assets	2,771	2,771
Total liabilities	(2,245)	(2,245)
<b>Identifiable net assets</b>	<b>526</b>	<b>526</b>

#### Consideration transferred

Satisfied by:

Cash consideration	3,467
Deferred consideration	300
<b>Total consideration</b>	<b>3,767</b>
Less cash acquired (included in assets above)	(214)
<b>Net cash consideration</b>	<b>3,553</b>

#### Goodwill

Goodwill recognised as a result of the acquisitions are as follows:

Total consideration	3,767
Identifiable net assets	(526)
<b>Goodwill</b>	<b>3,241</b>

The amount of revenue included in the consolidated statement of comprehensive income is \$11.6 million with a net profit after tax of \$1.3 million in respect of the acquisitions made in the year.

### 6. Operating performance

#### 6.1 Revenue

The nature and effect of initially applying NZ IFRS 15 on the Group's financial statements is disclosed in Note 2(c).

	2019 \$'000	2018 Restated \$'000
<b>Revenue from contracts with customers:</b>		
Pharmacy retail and dispensary	304,627	309,300
Other pharmacy revenue	35,569	32,003
Medical fee income	70,539	52,721
Home care	156,501	143,181
	<b>567,236</b>	<b>537,205</b>

#### Disaggregation of Contract Revenue

Year ended 31 March 2019	Reportable segments			Total \$'000
	Pharmacy Services \$'000	Medical Services \$'000	Community Health \$'000	
<b>Timing of revenue recognition</b>				
Transferred at a point in time	331,120	35,726	105,899	472,745
Transferred over time	9,076	34,813	50,602	94,491
	<b>340,196</b>	<b>70,539</b>	<b>156,501</b>	<b>567,236</b>
<b>Year ended 31 March 2018</b>				
<b>Timing of revenue recognition</b>				
Transferred at a point in time	332,851	27,590	104,928	465,369
Transferred over time	8,452	25,131	38,252	71,836
	<b>341,303</b>	<b>52,721</b>	<b>143,181</b>	<b>537,205</b>

#### Pharmacy retail and dispensing services

Pharmacy retails and dispensary services include retail sales, dispensing, professional advisory and care services. For all these services control is considered to pass to the customer at the point when the customer can use or otherwise benefit from the goods and services. For retail sales, control passes at point of sale. Retail sales are predominantly by credit card, debit card or in cash.

The Group operates its own Living Rewards loyalty programme. When a retail sale is made and points are earned, the resulting revenue is allocated between the loyalty programme and the other components of the sale. The amount allocated to the loyalty programme is deferred, and is recognised as revenue when the points are redeemed under the terms of the programme or when it is no longer probable that the points under the programme will be redeemed.

## Notes to the financial statements

### For the year ended 31 March 2019

#### 6 Operating performance (continued)

##### Other pharmacy revenue

These mainly include franchise fees and supplier income. Control for franchise services pass over time as the services are delivered over the term of the franchise agreement. Payment terms for franchise fees is generally 20 to 30 days. Supplier income is earned, as promotional services are rendered over a specified time period by the Group. Payment terms are generally 20 to 30 days.

##### Medical services

Medical services include capitation and health services and patient fees. Control for capitation and health services passes over time as the healthcare services are delivered to the patient over a certain time period. Payments terms are generally 20 to 30 days. Patient fees are earned at a point in time. Control passes to the customer when service has been delivered to a customer. Patient fees are predominantly by credit card, debit card or in cash.

##### Home care services

Homecare services consist primarily of community health and support services. Control passes to the customer as the services are delivered and simultaneously consumed by the customer. Payment terms are generally 30 to 60 days.

##### Contract assets and contract liabilities

Current contract assets represent revenue where the service has been provided but not yet invoiced to the customer. When the customer has been invoiced, any outstanding balances are included in receivables. Non current contract assets represent capitalised contract acquisition costs. Contract liabilities reflect payments received for services that have not yet been provided and the payments will be recognised as revenue over time.

Costs directly related to the acquisition of a contract or renewal of an existing contract are capitalised and amortised over the life of the contract. Cost relating to fulfilling a contract are only capitalised if they meet the recognition criteria under NZ IFRS 15. Costs incurred in obtaining a contract are only capitalised to the extent they are incremental.

##### Contract balances

The following table provides information, about receivables, contract assets and contract liabilities from contracts with customers:

	31 Mar 2019	31 Mar 2018 (restated)	1 April 2017 (restated)
Trade receivables which are included in trade and other receivables	21,466	22,037	19,353
Contract assets	11,561	11,816	10,912
Contract liabilities	(5,072)	(5,831)	(3,450)

Significant changes in the contract assets and the contract liabilities during the period are as follows:

	2019		2018	
	Contract assets	Contract liabilities	Contract assets	Contract liabilities
Revenue recognised that was included in the contract liability balance at the beginning of the period		5,831		3,450
Transfer from contract assets recognised at the beginning of the period to receivables	11,816		10,912	

As at 31 March 2019, the amount of revenue deferred and recognised as a contract liability for the loyalty programme is \$4.9m. This will be recognised as revenue as the loyalty points are redeemed or expire, which is expected to occur over the next fifteen months.

#### 6.2 Operating expenditure

	2019	2018
	\$'000	Restated \$'000
Cost of products sold	198,929	198,791
Employee benefit expense	263,250	237,460
Lease expenses	21,310	20,604
Other expenses	46,351	42,751
Audit fees	185	185
Other services provided by auditors	123	157
Directors' fees in respect of the parent company	453	453
Directors' fees in respect of the subsidiary companies	235	299
Bad debts written off and movement in doubtful debt provision	(530)	396
	<b>530,306</b>	<b>501,096</b>
<i>Auditor's remuneration to KPMG comprises:</i>		
Annual audit of financial statements	185	185
Annual audit of financial statements - Prior year	-	-
	<b>185</b>	<b>185</b>
<i>Other services provided by auditors:</i>		
Taxation services	113	146
Other services	10	11
	<b>123</b>	<b>157</b>



## Notes to the financial statements

### For the year ended 31 March 2019

#### 6 Operating performance (continued)

Tax services relate to compliance and related services. Other services relate to consulting assistance.

The 2018 employee benefit expense included a non-recurring \$1.9m cost as a result of the pay equity implementation within the Community Health business not being fully funded by the Ministry of Health. As the increased liability has not been matched by increased funding, 2018 reported profit was also reduced by \$1.9m.

#### 6.3 Underlying Profit After Tax Attributable to the Shareholders of the Parent (Non-GAAP disclosure)

	Note	2019 \$'000	2018 \$'000
Reported profit after tax attributable to the shareholders of the parent		16,105	15,611
Add one off increase in unfunded leave liability due to pay equity legislation	4.1, 15	-	1,940
<b>Underlying profit after tax attributable to the shareholders of the parent</b>		<b>16,105</b>	<b>17,551</b>

#### Basic underlying earnings per share (cents)

The calculation of basic underlying earnings per share is based on the underlying profit attributable to equity holders of the parent and a weighted average number of ordinary shares issued during the year of 143,152,759 (2018: 141,327,827).

11.25 12.42

#### Diluted underlying earnings per share (cents)

The calculation of diluted underlying earnings per share is based on the underlying profit attributable to equity holders of the parent and a weighted average number of ordinary shares issued during the year after adjustment for the effects of all dilutive ordinary shares of 143,485,759 (2018: 141,660,829).

11.22 12.39

The non-recurring items included in the reconciliation of underlying profit to the reported statutory profit after tax measure are:

#### Unfunded effect of pay equity implementation on leave liability (2018)

The 2018 employee entitlements liability reflects a non-recurring \$1.94m revaluation as a result of the pay equity implementation within the Community Health business not being fully funded by the Ministry of Health.

Green Cross Health Limited refers to underlying profit, a non-GAAP financial measure, within these financial statements and accompanying notes.

Underlying profit provides a measure of financial performance that excludes significant, non-recurring items in order to provide a more meaningful comparison of business trading performance across reporting periods. Non-recurring items are those items that have not occurred in the past and are unlikely to occur in future reporting periods. Underlying profit is also the financial measure used for internal reporting within the business.

The limited use of this non-GAAP financial measure is to supplement the GAAP measures provided so that readers of the financial statements are able to obtain a broader understanding of the Group's financial performance. It is not intended to be a substitute for GAAP measures. Underlying profit is not defined by NZ GAAP and therefore the measure presented in these financial statements may not be comparable to similar financial measures presented by other entities.

#### 7. Income tax expense

	2019 \$'000	2018 Restated \$'000
Current tax expense	(9,078)	(10,504)
Deferred tax expense (see note 13)	1,739	2,703
<b>Total income tax expense</b>	<b>(7,339)</b>	<b>(7,801)</b>

#### Imputation credit account:

Available for use in subsequent periods \$1,223,000 (2018: \$1,299,000).

#### Numerical reconciliation between tax expense & pre-tax accounting profit

Profit before tax	27,428	27,929
Income tax expense at 28%	(7,680)	(7,820)
(Add)/deduct the tax effect of adjustments		
Prior period adjustment		(132)
Other	341	151
	<b>(7,339)</b>	<b>(7,801)</b>

## Notes to the financial statements

For the year ended 31 March 2019

### 7 Income tax expense (continued)

#### Taxation accounting policy

Income tax expense is charged to profit and loss and comprises current tax and deferred tax, unless it relates to an item recognised in other comprehensive income or equity in which case it is recognised in other comprehensive income or equity.

Current tax is the estimated tax payable on the current period's taxable income using current tax rates, adjusted for any under or over accrual in respect of prior periods.

Deferred tax is recognised using the balance sheet liability method, allowing for temporary differences between the carrying amounts of assets and liabilities for accounting purposes and the carrying amounts for tax purposes. A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related benefit will be realised.

### 8. Earnings and assets per share

The earnings per share, and dividend per share is calculated using the Group's result divided by the weighted average number of shares for the listed entity, Green Cross Health Limited.

	2019	2018
<b>Basic earnings per share (cents)</b>	11.25	11.05
The calculation of basic earnings per share is based on the profit attributable to equity holders of the parent and a weighted average number of ordinary shares issued during the year of 143,152,759 (2018: 141,327,827).		
<b>Diluted earnings per share (cents)</b>	11.22	11.02
The calculation of diluted earnings per share is based on the profit attributable to equity holders of the parent and a weighted average number of ordinary shares issued during the year after adjustment for the effects of all dilutive ordinary shares of 143,485,759 (2018: 141,660,829).		
<b>Net tangible (liabilities) / assets per share (cents)</b>	(11.62)	(14.51)
The calculation of net tangible assets per share is based on net assets less deferred tax and intangible assets (refer Note 12 and Note 13) and the closing number of ordinary shares at the end of the year.		
<b>Net assets per share (cents)</b>	93.57	87.74
The calculation of net assets per share is based on net assets and the closing number of ordinary shares at the end of the year.		

### 9. Dividends to shareholders of the parent company

Dividends per share (cents)

	2019	2018
	7.00	7.00

In December 2018 Green Cross Health Limited paid an interim dividend of 3.5 cents per qualifying ordinary shares to shareholders, which was fully imputed to 28%.

In June 2018 Green Cross Health Limited paid a final dividend for the March 2018 year of 3.5 cents per qualifying ordinary shares to shareholders, which was fully imputed to 28%.

### 10. Trade and other receivables

Trade receivables  
Accrued income  
Other receivables and prepayments  
Provision for doubtful debts

	2019 \$'000	2018 \$'000
Trade receivables	21,466	22,037
Accrued income	12,737	13,742
Other receivables and prepayments	2,743	1,704
Provision for doubtful debts	(870)	(752)
	<b>36,076</b>	<b>36,731</b>

Included in Accrued income are Contract Assets of \$11,561 (2018: 11,816) (note 6.1)

### 11. Property, plant and equipment

Opening cost  
Acquisitions through business combinations  
Additions  
Disposals  
Closing cost

Opening cost	68,044	61,505
Acquisitions through business combinations	1,698	771
Additions	8,195	7,554
Disposals	(2,825)	(1,786)
Closing cost	<b>75,112</b>	<b>68,044</b>

Opening accumulated depreciation  
Acquisitions through business combinations  
Depreciation for the period  
Disposals  
Closing accumulated depreciation

Opening accumulated depreciation	47,128	42,179
Acquisitions through business combinations	1,133	-
Depreciation for the period	6,036	5,458
Disposals	(1,154)	(509)
Closing accumulated depreciation	<b>53,143</b>	<b>47,128</b>

Closing book value  
Work in progress  
Total Property, plant and equipment

Closing book value	21,969	20,916
Work in progress	322	-
Total Property, plant and equipment	<b>22,291</b>	<b>20,916</b>





## Notes to the financial statements

For the year ended 31 March 2019

### 11. Property, plant and equipment (continued)

#### Property, plant & equipment accounting policy

Property, plant & equipment owned by the Group is stated at cost less accumulated depreciation and any impairment losses. Property, plant & equipment acquired in stages is not depreciated until the asset is ready for its intended use.

Depreciation is provided on a straight-line basis on all property, plant & equipment components to allocate the cost of the asset (less any residual value) over its useful life or if it relates to assets in a leased premises, the life of the lease if shorter. The residual values and remaining useful lives of asset components are reviewed at least annually.

Current estimated useful lives of property, plant and equipment are between two and twelve years.

Subsequent expenditure that extends or expands the useful life of property, plant & equipment or its service potential is capitalised. All other costs are recognised in the profit and loss as expenditure when incurred.

Any resulting gain or loss on disposal of an asset is recognised in the profit and loss in the period in which the asset is disposed of.

12. Intangible assets	Note	2019	2018
		\$'000	Restated \$'000
<b>Software &amp; Other Intangible assets</b>			
Opening cost		19,564	13,007
Acquisitions through business combinations	5	16	-
Additions		1,574	6,557
Disposals		(878)	-
<b>Closing cost</b>		<b>20,277</b>	<b>19,564</b>
Opening accumulated amortisation		7,385	5,678
Amortisation for the period		2,395	1,707
Disposals		(675)	-
<b>Closing accumulated amortisation</b>		<b>9,105</b>	<b>7,385</b>
<b>Closing book value</b>		<b>11,172</b>	<b>12,179</b>
<b>Goodwill</b>			
Opening cost		123,017	117,052
Other acquired goodwill		234	524
Additions	5	3,241	5,441
<b>Closing cost</b>		<b>126,492</b>	<b>123,017</b>
<b>Total Intangible assets</b>		<b>137,664</b>	<b>135,196</b>

#### Intangible assets accounting policy

Intangible assets recognised by the Group are stated at cost less accumulated amortisation and any impairment losses with the exception of goodwill (see below).

Intangible assets acquired in stages are not amortised until the asset is ready for its intended use.

Amortisation is provided on a straight-line basis for software to allocate the cost of the asset (less any residual value) over its useful life. The residual values and remaining useful lives of software are reviewed at least annually. Other intangible assets represent franchisee, store rebranding costs and have an indefinite life.

Estimated useful lives of the asset classes are:

Software 3 - 5 years

Subsequent expenditure that extends or expands the useful life of an intangible asset or its service potential is capitalised. All other costs are recognised in the profit and loss as expenditure when incurred.

Any resulting gain or loss on disposal of an intangible asset is recognised in the profit and loss in the period in which the intangible asset is disposed of.

Intangible assets disclosed in the financial statements relate to computer software, trademarks and other indefinite life intangible assets. Indefinite life intangible assets are tested annually for impairment.

#### Goodwill accounting policy

Goodwill arises on the acquisition of subsidiaries. Goodwill represents the excess of the purchase consideration over the fair value of the net identifiable tangible and intangible assets at the time of acquisition.

Goodwill is allocated to the relevant cash generating units expected to benefit from the acquisition and tested for impairment annually, or earlier at any interim reporting dates if there are indicators of impairment.

If the recoverable amount is less than the carrying amount of the cash generating unit then an impairment loss is recognised in profit and loss and the carrying amount of the asset is written down. Recoverable amount is calculated as the greater of the fair value less cost to sell and value in use.

The relative value of the goodwill allocated to the relevant cash generating unit is included in the determination of any gain or loss on disposal.



## Notes to the financial statements

For the year ended 31 March 2019

### 12 Intangible assets (continued)

#### Impairment testing

Discounted cash flow (DCF) models have been based on three year forecast cash flow projections. The budget for the year-ending 31 March 2020 is the basis for the first year's projections and projections for subsequent periods have been based on the Group's three year business plan. Terminal cash flows are projected to grow in-line with the New Zealand long-term inflation rate.

	Impairment test assumptions 2019		
	Pharmacy services	Medical services	Community health
Discount rate - post tax	9.85%	8.35%	9.90%
Terminal growth rate	1.8%	1.8%	1.8%
Carrying amount of goodwill allocated to the unit (\$'000)	75,068	32,363	19,061
Carrying value of other intangible assets with indefinite useful lives (\$'000)	2,048	16	-
	Impairment test assumptions 2018		
	Pharmacy services	Medical services	Community health
Discount rate - post tax	10.60%	8.40%	9.90%
Terminal growth rate	1.8%	1.8%	1.8%
Carrying amount of goodwill allocated to the unit (\$'000)	75,687	28,366	18,964
Carrying value of other intangible assets with indefinite useful lives (\$'000)	2,047	-	1,201

For the purpose of impairment testing, goodwill is allocated to the Group's operating divisions which represent the lowest level within the Group at which the goodwill is monitored for internal management purposes. Within pharmacy and medical, whilst a cash generating unit (CGU) may be an individual store or medical centre, goodwill is allocated across all operations within a division that have similar economic characteristics and collectively benefit from acquisitions that increase the Group's portfolio.

#### Sensitivities

No impairment was identified for the Pharmacy or Medical services CGU's as a result of this review, nor under any reasonable possible change, in any of the key assumptions described above.

The estimated recoverable amount of the Community Health CGU exceeds its carrying value by \$2.9m. The budgeted EBIT for the Community Health CGU is forecast to return to historical levels and thereafter increase by 5% year on year over the forecast period, reflecting a focus on individual contract profitability. Management have identified that a reasonable change in the following two assumptions could cause the recoverable amount to decrease to below its carrying value.

The following table shows the amount by which these assumptions need to change individually for the estimated recoverable amount to be equal the carrying value of the Community Health CGU.

#### Community Health Services

Change required for carrying amount to equal the recoverable amount

Projected EBIT in forecast period	Decrease by 15%
Post-tax discount rate	Increase by 1.4%

### 13. Deferred tax asset

The movement in deferred tax asset during the year is made up of the following:

	Opening	Recognised in profit and loss	Closing
	\$'000	\$'000	\$'000
<b>Group – 2019</b>			
Property, plant and equipment	2,061	196	2,257
Provisions and accruals	7,145	(141)	7,004
Tax losses	1,967	1,683	3,650
	<b>11,173</b>	<b>1,739</b>	<b>12,912</b>
<b>Group – 2018 Restated</b>			
Property, plant and equipment	1,780	281	2,061
Provisions and accruals	5,518	1,627	7,145
Tax losses	1,172	795	1,967
	<b>8,470</b>	<b>2,703</b>	<b>11,173</b>





## Notes to the financial statements

For the year ended 31 March 2019

### 14. Equity accounted group investments

Note	2019 \$'000	2018 \$'000
	6,264	5,127
	50	1,071
	(84)	(230)
	874	1,077
20	(706)	(781)
	<b>6,398</b>	<b>6,264</b>

There are no individually material associates or joint ventures.

#### Amount of goodwill within the carrying amount of equity accounted group investments:

Opening carrying amount	4,058	3,208
(Disposal) / Investment in associates and joint ventures	(34)	850
	<b>4,024</b>	<b>4,058</b>

#### Summary associate and joint venture financial information

The aggregate results of the associates and joint venture financial position and current year's profit are as follows:

	Assets \$'000	Liabilities \$'000	Revenue \$'000	Net Profit after tax \$'000
As at and for the year ended 31 March 2019	11,357	5,727	41,063	2,405
As at and for the year ended 31 March 2018	12,573	6,856	46,682	2,855

#### Reporting dates

The controlled entities and all associates have a 31 March reporting date.

#### Investments in associates and joint ventures accounting policy

An associate is an investee over which the Group has significant influence, which is the power to participate in the financial and operating policy decisions of the investee but not to control or jointly control those policies.

A joint venture is a joint arrangement in which the parties that have joint control of the arrangement have rights to the net assets of the arrangement. Joint control is the contractually agreed sharing of control of the arrangement which only exists when decision about the relevant activities require the unanimous consent of the parties sharing control.

The results and assets and liabilities of associates and joint ventures are incorporated into the financial statements of the Group using the equity method of accounting. Under the equity method, the initial investment in the Group financial statements is measured at cost and adjusted thereafter for the Group's share of profit and loss and other comprehensive income of the associate and joint venture. Any goodwill arising on the acquisition of an associate or joint venture investment is included in the carrying amount of the investment net of dividends received. Where the Group's share of losses of the associate or joint venture exceeds the Group's interest in that associate or joint venture, the Group discontinues recognising its share of losses unless it has a legal or constructive obligation to continue doing so. The equity method is discontinued where the Group ceases to exert significant influence over the investee.

Accounting policies adopted by associates and joint ventures are generally consistent with those of the Group. Where a material difference does exist, appropriate adjustments are applied to ensure congruence with the policies of the Group, the most significant of these being the recognition of deferred tax.

## Notes to the financial statements

For the year ended 31 March 2019

### 15. Trade and other payables and income taxes payable

	2019	2018
	\$'000	Restated \$'000
Trade payables	33,599	32,301
Payable to non-controlling interest	3,024	2,673
Accruals	19,010	17,787
Employee entitlements	24,342	22,525
	<u>79,975</u>	<u>75,286</u>
Income tax payable	1,760	3,924
Non-current income in advance	-	1,195
	<u>81,735</u>	<u>80,405</u>

Included in Accruals are Contract Liabilities of \$5,072 (2018: \$5,831) (note 6.1)

#### Employee entitlements accounting policy

Employee entitlements for salaries, bonuses, long service, alternate and annual leave are provided for and recognised as a liability when benefits are earned by employees but not paid at the reporting date.

In the current year the employee entitlements liability has been revalued to correctly account for the alternate leave provision. Adjustment has been made to rectify the errors in calculation of the provision arising in prior years. This has been done retrospectively in accordance with the requirements of IAS 8. See note 2 for the effects of the adjustment on the year ending 31 March 2018 and on the opening retained earnings of the earliest period presented.

### 16. Borrowings

	2019	2018
	\$'000	\$'000
Current	25,556	16,310
Non-current	23,563	32,914
	<u>49,119</u>	<u>49,224</u>

The Group's interest rate on outstanding loans is calculated based on BKBM or cost of funds plus a margin. The current interest rate is between 4.14% and 5.54% (2018: 3.82% - 5.61%). A 0.5% increase/decrease in the effective interest rate would result in a decrease/increase in after tax profit of \$246,000 or (\$246,000).

Green Cross Health Limited and all its subsidiaries provided guarantees and indemnities in favour of Bank New Zealand covering all loans held by the parent and subsidiary companies. Loans within partnership subsidiaries are covered by a GSA agreement over the individual business assets.

Security has also been provided by Green Cross Health Limited in favour of ANZ in relation to one Pharmacy subsidiary.

The Group's primary lender is the BNZ. As at balance date, the Group has undrawn banking facilities of \$18m (2018: \$22m).

As at balance date, four subsidiaries are in breach of covenanted ratios in respect of their bank borrowings. All debt in breach amounting to \$2.2m has been classified as current in these financial statements.

#### Borrowings and advances accounting policy

Borrowings and advances are initially recognised at fair value, including directly attributable transaction costs. Subsequent to initial recognition, borrowings and advances are measured at amortised cost using the effective interest method, less any impairment losses on advances.



## Notes to the financial statements

For the year ended 31 March 2019

### 17. Operating cash flows reconciliation

	2019 \$'000	2018 Restated \$'000
Profit after tax for the year	20,089	20,128
<i>Add/(deduct) non-cash items:</i>		
Depreciation and amortisation	8,431	7,165
Other non-cash items	(4,612)	(2,214)
<i>Add/(deduct) changes in working capital items:</i>		
Receivables and accruals	655	(3,086)
Inventory	1,395	(211)
Payables and accruals	3,493	11,399
<b>Net cash inflow from operating activities</b>	<b>29,451</b>	<b>33,181</b>

### 18. Shares on issue

	2019 '000	2018 '000
<b>Shares authorised and on issue</b>		
Opening number of shares	143,486	139,835
Shares issued - fully paid	-	3,651
Shares issued - partly paid	-	-
Shares cancelled - partly paid	-	-
	<b>143,486</b>	<b>143,486</b>
Shares held as treasury stock	(333)	(333)
	<b>143,153</b>	<b>143,153</b>

All ordinary shares carry equal rights in terms of voting, dividend payments and distribution upon winding up.

#### Treasury stock

The redeemable ordinary shares held by Life Pharmacy Trustee Company Limited to satisfy the Senior Management incentive schemes have not been included in the calculation of the total number of shares issued by the Group as these shares have not been issued externally by the Group.

#### Share capital

Incremental costs directly attributable to the issue of ordinary shares, share options and share capital are recognised as a deduction from equity.

### 19. Financial instruments

The Group is party to financial instruments as part of its normal operations. Financial instruments include cash and cash equivalents, borrowings, trade and other receivables and trade and other payables.

Financial instruments are initially recognised at their fair value less transaction costs, and subsequently measured at their amortised cost. A financial instrument is recognised if the Group becomes a party to the contractual provisions of the instrument. Financial assets are derecognised if the Group's contractual rights to the cash flows from the financial assets expire or if the Group transfers the financial asset to another party without retaining control or substantially all risks and rewards of the asset. Financial liabilities are derecognised if the Group's obligations specified in the contract expire or are discharged or cancelled.

Financial assets are classified as loans and receivables and financial liabilities at amortised cost.

Risk management policies are used to mitigate the Group's exposures to credit risk, liquidity risk and market risk that arise in the normal course of operations.

#### Credit risk

The Group's maximum credit risk resulting from a third party defaulting on its obligations to the Group is represented by the carrying amount of each financial asset on the statement of financial position. The Group is not exposed to any material concentrations of credit risk other than its exposure within the retail pharmacy and government sectors. The Group monitors credit limits on a monthly basis. All credit facilities to external parties are provided on normal trade terms (unsecured, to a maximum of 50 days). At any one time, the Group generally has amounts owed to and amounts owed by the same counterparty, although no legal right of set-off exists. The Parent company holds direct debit authorities for amounts payable under the contractual terms of its franchise agreements. The Parent regularly monitors the credit ratings issued, and any qualifications to those ratings, to the financial institutions (and those of the ultimate parent financial institution) used by the Group.

The status of trade receivables at reporting date is as follows:

#### Green Cross Health Group

	Gross receivable		Gross receivable	
	2019 \$'000	Impairment 2019 \$'000	2018 \$'000	Impairment 2018 \$'000
Trade and other receivables				
Not past due	29,559	-	31,616	-
Past due 0-30 days	4,869	-	2,171	-
Past due 31-120 days	1,646	-	1,269	-
Past due more than 120 days	873	(870)	2,427	(752)
<b>Total</b>	<b>36,947</b>	<b>(870)</b>	<b>37,483</b>	<b>(752)</b>





## Notes to the financial statements

For the year ended 31 March 2019

### 19. Financial Instruments (continued)

#### Liquidity risk

Liquidity risk represents the Group's ability to meet its contractual obligations. The Group evaluates its liquidity requirements on an ongoing basis. In general, the Group generates sufficient cash flows from its operating activities to meet its obligations arising from its financial liabilities and has credit lines in place to cover potential shortfalls. The following table sets out the contractual cash flows for financial liabilities that are settled on a gross cash flow basis:

	2019				
	Carrying Value \$'000	Contractual cash flows \$'000	Less than one year \$'000	Between one year and two years \$'000	Between two year and five years \$'000
Borrowings	49,119	52,130	27,234	8,807	16,089
Trade and other payables	49,017	49,017	49,017	-	-
<b>Total non-derivative liabilities</b>	<b>98,137</b>	<b>101,148</b>	<b>76,252</b>	<b>8,807</b>	<b>16,089</b>

	2018				
	Carrying Value \$'000	Contractual cash flows \$'000	Less than one year \$'000	Between one year and two years \$'000	Between two year and five years \$'000
Borrowings	49,224	52,074	17,836	10,749	23,489
Trade and other payables	48,008	48,008	48,008	-	-
<b>Total non-derivative liabilities</b>	<b>97,232</b>	<b>100,082</b>	<b>65,844</b>	<b>10,749</b>	<b>23,489</b>

#### Market risk

As interest rates change, the fair value of financial instruments may change. Refer to note 16 for details of the interest rates for the group loans and borrowings, which are the most significant financial instruments.

#### Capital management

The Group's capital includes share capital and retained earnings. The Group is not subject to any externally imposed capital requirements.

The allocation of capital between its specific business segments' operations and activities is, to a large extent, driven by the optimisation of the return achieved on the capital allocated. The process of allocating capital to specific business segment operations and activities is undertaken independently of those responsible for the operation.

The Group's policies in respect of capital management and allocation are reviewed regularly by the Board of Directors.

The carrying amount of the Group's on-balance sheet financial instruments including trade and other receivables, cash and cash equivalents, borrowings and trade payables, closely approximate their fair values as at 31 March 2019 and 31 March 2018. The assessment of fair value relating to borrowings was determined by reference to observable market data (level 2).

### 20. Related parties

During the period, there was one director who had a shareholding in a subsidiary and also had a shareholding in the Parent company.

The Group has commercial franchise agreements with stores relating to marketing levies and franchise fees. The Group also enters into transactions on behalf of the stores which are on-charged. These transactions comprise items such as training courses, supplier agreements, central advertising campaigns, loyalty card costs, and IT related costs. The Parent has leased some equipment which is on-leased to associate companies. The Parent performs accounting services, based on commercial terms, for some of the stores.

The Parent has shareholder agreements with the other shareholders of the associates. The agreements set out the return on investment/profit sharing arrangements relating to these investments.

#### Related party transactions for the group:

	Transaction Value		Balance Outstanding	
	2019 \$'000	2018 \$'000	2019 \$'000	2018 \$'000
Equity earnings from associates	874	1,077	-	-
Franchise fees and on-charged costs with equity accounted investments	39	107	7	27
Management service charges to equity accounted investments	748	1,156	100	447
Dividend Income	706	781	-	-
Receivable from other related parties	-	-	818	805
Payable to non-controlling interests (note 15)	-	-	3,024	2,673

## Notes to the financial statements

For the year ended 31 March 2019

### 20. Related parties (continued)

#### Key management personnel remuneration

The Group provides compensation to key management personnel which comprises the directors and executive officers. Senior executives also participate in the share option scheme. Key management personnel (includes the Group CEO, divisional CEO's, the Group CFO and company directors) compensation comprised:

	2019 \$'000	2018 \$'000
Short-term and other employee benefits	2,642	1,993
Share vesting costs	2	15
	<b>2,644</b>	<b>2,008</b>

### 21. Non-cancellable operating leases

	2019 \$'000	2018 \$'000
Due within one year	20,432	21,671
Due between one and five years	42,950	61,581
Due after five years	12,614	14,718
	<b>75,995</b>	<b>97,970</b>

The future lease payments comprise leased office equipment, vehicles and premises.

#### Leases accounting policy

The Group is party to operating leases as a lessee. The lessors retain substantially all of the risks and rewards of ownership of the leased assets. Operating lease payments are recognised and included in the profit and loss on a straight line basis over the period of the lease.

Lease incentives received are recognised in the profit and loss as an integral part of the total lease expense over the life of the lease, with any unamortised incentive recognised as a liability in the statement of financial position.

### 22. Share based payments

#### (a) Description of share-based payment arrangements

At 31 March 2019, the Group had the following share-based payment arrangements:

#### Redeemable ordinary shares granted to senior managers:

333,333 Redeemable Ordinary Shares (ROS) have been issued by the parent to Life Pharmacy Trustee Company Limited as trustee of a trust that holds the shares on behalf of the employees. Each ROS is partly-paid to \$0.01 and carries an entitlement to dividends and voting rights in proportion to the extent paid. On exercise, the ROS are fully paid and converted into ordinary shares. The total charged to the profit and loss in the period was \$0 (2018: \$15,262).

There were no ROS issued to key or senior managers during the 2019 or 2018 financial years.

#### (b) Reconciliation of outstanding ROS

In thousands	Number of instruments 2019	Weighted average exercise price 2019	Number of instruments 2018	Weighted average exercise price 2018
Outstanding at 1 April	333	\$1.90	333	\$1.90
Cancelled during the year	-	-	-	-
Exercised during the year	-	-	-	-
Granted during the year	-	-	-	-
<b>Outstanding at 31 March</b>	<b>333</b>	<b>n/a</b>	<b>333</b>	<b>\$1.90</b>
Exercisable at 31 March	183	2.17	33	1.25

Instruments outstanding at 31 March 2019 had exercise prices of \$1.25 - \$2.37 (2018: \$1.25 - \$2.37) and a weighted average contractual life of 1.1 years (2018: 2.1 years). The weighted average share price at the date of exercise for ROS during the year was nil (2018: nil).

#### Share based payments accounting policy

Equity-settled share based payments awarded to employees are measured at fair value at the date of grant and are recognised as an employee expense, with a corresponding increase in equity, over the period from the date of grant to the date on which the employees become unconditionally entitled to the option. The fair value at grant date is determined using an appropriate valuation model.

At each reporting date, the Group revises the estimate of the number of options expected to vest. The cumulative expense is revised to reflect the revised estimate, with a corresponding adjustment to equity.

### 23. Subsequent events

On 28 May 2019 Green Cross Health Limited declared dividends of 3.5 cents per qualifying ordinary share, which will be fully imputed to 28%.

No adjustments are required to these financial statements in respect to this event.